"I am serving my 2nd term on the NECC Board. I have learned over the past several years that the NECC provides a wealth of information to cooperatives in addition to being a valuable educational resource to many farmers. Being on the NECC Board has helped me to learn about other cooperatives and how they work. Ocean Spray is proud to be a member of the NECC"

Judy Joy, Cooperative Development Specialist

"The NECC provides a unique channel for crossfertilization of ideas and methods between academia (Cornell University) and farmer cooperative boards and their managers as they strive to serve their farmer members. As council board discussions evolve, it quickly becomes evident that the cooperative model provides a variety of services and approaches in dealing with issues that arise. NECC is a valuable educational resource for its cooperative members."

Sanford Stauffer, Director, Dairylea Cooperative, Inc.

Council Officers

President: Cynthia VanLieshout *Upstate Niagara Cooperative, Inc.*

Vice President: Michael Oleksak CoBank, ACB

Treasurer: Stephen Tudhope *Farm Credit East, ACA*

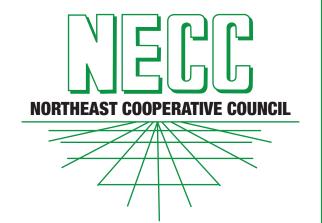
Executive Secretary: Roberta SeversonCornell University

Members of the Northeast Cooperative Council

AgChoice Farm Credit, ACA Agri-Mark, Inc. CHS, Inc. COBANK, ACB Dairy Farmers of America DairyOne Cooperative Farm Credit of Maine, ACA Genex/CRI Cooperative Land O'Lakes, Inc. Lowville Farmers Cooperative, Inc. **National Grape Cooperative** NYS Rural Electric Association O-AT-KA Milk Products Cooperative Ocean Spray Cranberries, Inc. St. Albans Cooperative Creamery Stamford Farmers Cooperative Upstate Niagara Cooperative, Inc. Yankee Farm Credit, ACA

Associate Members

Bond, Schoeneck & King, PLLC
Cooperative Development Institute
Dopkins & Co., LLP
Farm Credit Council Services
The Hale Group
Scolaro, Shulman, Cohen,
Fetter & Burstein, PC
Herbein + Company



Meeting the Educational and Informational Needs of Cooperative Businesses

What is NECC?



The Northeast Cooperative Council is a professional organization of ORTHEAST COOPERATIVE COUNCIL cooperative owned businesses and their advisors located throughout the Northeastern United States.

Members represent a variety of cooperative businesses including: rural electric, insurance, service, supply, credit, and marketing. Cooperatives operate for the benefit of their member-owners. The **NECC** operates for the benefit of member cooperatives.

Professional development is an important activity within the organization. **NECC** helps coordinate educational programs that benefit cooperative directors, management, employees, and future leaders.

The **NECC** was incorporated in 1949 as the New York State Council of Farmer Cooperatives. As the service area expanded through time, the Council began to accept members from outside of New York State. In 1991 the name was changed to the Northeast Cooperative Council.

Mission of the NECC

The mission of **NECC** is to stimulate the overall effectiveness of member organizations by increasing the understanding and the power of the dynamic cooperative business model among directors, members, employees, advisors, future leaders, and educators through a partnership of cooperative leaders and faculty at Cornell University. To provide leadership to members in leveraging their own educational, resources through collaboration and providing an ongoing forum fostering the exchange of ideas among cooperatives here and around the world.

NECC Programs Educate

In a global economy with increasing market volatility, consolidation, competition, increasing costs, and ever changing public policy and regulations, cooperatives are challenged in meeting their needs for information, education, and leadership development. The Council is guided by a board of directors composed of representatives from member organizations to develop programs that address these issues.

An important component of the Council's educational efforts has been through collaborations with Cornell University through:

- College of Agriculture and Life Sciences
- Charles H. Dyson School of Applied Economics & Management, Cooperative Enterprise Program
- Cornell Cooperative Extension
- The Land Grant System

NECC supports and utilizes these resources to deliver high quality workshops, seminars and conferences including:

- Annual Cooperative Leaders Forum
- Bi-annual Future Leaders Conference



Northeast Cooperative Council Website:

www.cooperatives.dyson.cornell.edu

NECC Programs Inform

The Council seeks to act as a catalyst for developing solutions to member cooperative's informational and educational needs. Through **NECC**, member cooperative businesses can leverage their own resources by working together to address common issues. The Council also provides members with:

- Access to an inter-cooperative network which fosters the exchange of information and ideas among **NECC** members.
- Leadership development,
- Cooperative Notes, a quarterly newsletter,
- Affiliation with National Council of Farmer Cooperatives, Washington, D. C.
- Notification of activities of other state and national Cooperative councils.

NECC membership is open to marketing, supply, service, credit, rural electric, or purchasing cooperatives controlled by members transacting business in New York State, the New England and Mid-Atlantic regions. Application for membership is approved by the **NECC** Board of Directors. Annual membership fees are determined by the board.

Contact the NECC

Roberta Severson, Executive Secretary Cornell University Warren Hall Ithaca, NY 14853-7801 Phone: 607-255-1987

Email: rmh27@cornell.edu