

"I am serving my 2nd term on the NECC Board. I have learned over the past several years that the NECC provides a wealth of information to cooperatives in addition to being a valuable educational resource to many farmers. Being on the NECC Board has helped me to learn about other cooperatives and how they work. Ocean Spray is proud to be a member of the NECC"

Judy Joy, Cooperative Development Specialist

"The NECC provides a unique channel for cross-fertilization of ideas and methods between academia (Cornell University) and farmer cooperative boards and their managers as they strive to serve their farmer members. As council board discussions evolve, it quickly becomes evident that the cooperative model provides a variety of services and approaches in dealing with issues that arise. NECC is a valuable educational resource for its cooperative members."

Sanford Stauffer, Director,
Dairy Lea Cooperative, Inc.

Council Officers

President: Cynthia VanLieshout
Upstate Niagara Cooperative, Inc.

Vice President: Michael Oleksak
CoBank, ACB

Treasurer: Stephen Tudhope
Farm Credit East, ACA

Executive Secretary: Roberta Severson
Cornell University

Members of the Northeast Cooperative Council

AgChoice Farm Credit, ACA

Agri-Mark, Inc.

CHS, Inc.

CoBANK, ACB

Dairy Farmers of America

DairyOne Cooperative

Farm Credit of Maine, ACA

Genex/CRI Cooperative

Land O'Lakes, Inc.

Lowville Farmers Cooperative, Inc.

National Grape Cooperative

NYS Rural Electric Association

O-AT-KA Milk Products Cooperative

Ocean Spray Cranberries, Inc.

St. Albans Cooperative Creamery

Stamford Farmers Cooperative

Upstate Niagara Cooperative, Inc.

Yankee Farm Credit, ACA

Associate Members

Bond, Schoeneck & King, PLLC

Cooperative Development Institute

Dopkins & Co., LLP

Farm Credit Council Services

The Hale Group

Scolaro, Shulman, Cohen,

Fetter & Burstein, PC

Herbein + Company



**Meeting the
Educational
and
Informational
Needs of
Cooperative
Businesses**

What is NECC?



The Northeast Cooperative Council is a professional organization of cooperative owned businesses and their advisors located throughout the Northeastern United States.

Members represent a variety of cooperative businesses including: rural electric, insurance, service, supply, credit, and marketing. Cooperatives operate for the benefit of their member-owners. The **NECC** operates for the benefit of member cooperatives.

Professional development is an important activity within the organization. **NECC** helps coordinate educational programs that benefit cooperative directors, management, employees, and future leaders.

The **NECC** was incorporated in 1949 as the New York State Council of Farmer Cooperatives. As the service area expanded through time, the Council began to accept members from outside of New York State. In 1991 the name was changed to the Northeast Cooperative Council.

Mission of the NECC

The mission of **NECC** is to stimulate the overall effectiveness of member organizations by increasing the understanding and the power of the dynamic cooperative business model among directors, members, employees, advisors, future leaders, and educators through a partnership of cooperative leaders and faculty at Cornell University. To provide leadership to members in leveraging their own educational, resources through collaboration and providing an ongoing forum fostering the exchange of ideas among cooperatives here and around the world.

NECC Programs Educate

In a global economy with increasing market volatility, consolidation, competition, increasing costs, and ever changing public policy and regulations, cooperatives are challenged in meeting their needs for information, education, and leadership development. The Council is guided by a board of directors composed of representatives from member organizations to develop programs that address these issues.

An important component of the Council's educational efforts has been through collaborations with Cornell University through:

- College of Agriculture and Life Sciences
- Charles H. Dyson School of Applied Economics & Management, Cooperative Enterprise Program
- Cornell Cooperative Extension
- The Land Grant System

NECC supports and utilizes these resources to deliver high quality workshops, seminars and conferences including:

- Annual Cooperative Leaders Forum
- Bi-annual Future Leaders Conference



Northeast Cooperative Council Website:

www.cooperatives.dyson.cornell.edu

NECC Programs Inform

The Council seeks to act as a catalyst for developing solutions to member cooperative's informational and educational needs. Through **NECC**, member cooperative businesses can leverage their own resources by working together to address common issues. The Council also provides members with:

- Access to an inter-cooperative network which fosters the exchange of information and ideas among **NECC** members.
- Leadership development,
- *Cooperative Notes*, a quarterly newsletter,
- Affiliation with National Council of Farmer Cooperatives, Washington, D. C.
- Notification of activities of other state and national Cooperative councils.

NECC membership is open to marketing, supply, service, credit, rural electric, or purchasing cooperatives controlled by members transacting business in New York State, the New England and Mid-Atlantic regions. Application for membership is approved by the **NECC** Board of Directors. Annual membership fees are determined by the board.

Contact the NECC

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